



# 46<sup>th</sup> ANNUAL REPORT & STATEMENT OF ACCOUNTS

For the Year Ending 30th June 2016





**YOUR LOCAL CLUB,  
SUPPORTING OUR LOCAL COMMUNITY**

**\$265,753  
TOTAL DONATIONS  
2015/2016 FINANCIAL YEAR**

YOUTH CHALLENGE	AUSTRALIA DAY AWARDS/ SHOALHAVEN MEDALS	UNIVERSITY OF WOLLONGONG	MILTON ULLADULLA ENTERTAINERS	MILTON ULLADULLA RSL SUB BRANCH	SOUTH PACIFIC HEATHLAND RESERVE TRUST	MOLLYMOOK OCEAN SWIM	NSW TAFE	MILTON ULLADULLA MENS SHED
BUSH POET'S SOCIETY	MOLLYMOOK VIEW CLUB	MILTON ULLADULLA DRIVER EDUCATION PROGRAM	ULLADULLA	BLESSING OF THE FLEET PRINCESS	GAIA MARKET	EMOTIONAL DISTURBANCE UNIT	INDEPENDENCE ULLADULLA	
LEGACY	Indelata	Rotary Club of Milton-Ulladulla COMMUNITY & BUSINESS AWARDS	EXSERVOS SOCIAL GOLF CLUB	MUD KIDS APPEAL	MILTON ULLADULLA PROBUS	MILTON ULLADULLA LIONS CLUB	YUMARO INCORPORATED	TAKE 3 FOR THE SEA
ULLADULLA WOMANS SHED	AMATEURS CLUB	LIONS CLUB KIAMA	ULLADULLA HIGH SCHOOL	diabetes nsw	SHOALHAVEN DISTRICT CRICKET ASSOCIATION	ULLADULLA GAME FISHING CLUB	USA PHILOSOPHY GROUP	
MISSION AUSTRALIA	Cancer Council	MILTON ULLADULLA POLOCROSSE	LITTLE WINGS	ULLADULLA DOCKERS JUNIOR AFL CLUB	MILTON SHOW SOCIETY	Ulladulla & Districts Herbal Association Inc.	ULLADULLA EUCHRE CLUB	
ULLADULLA DARTS ASSOCIATION	MOLLYMOOK BRIDGE CLUB	PCYC SHOALHAVEN	MILTON ULLADULLA PISTOL CLUB	ULLADULLA SPORTS PARK COMMITTEE	Rotary Club of Milton-Ulladulla Inc.	MARINE RESCUE KIOLOA	MILTON follies	
Milton Ulladulla Business Chamber	ULLADULLA UNITED CRICKET CLUB	MELANOMA RESEARCH FOUNDATION	CRAFT EXPO	MILTON PUBLIC SCHOOL	EXSERVOS MONDAY MADNESS TEN PIN BOWLING LEAGUE	MILTON ULLADULLA BASKETBALL ASSOCIATION	TLC BENEFIT FUND	
ULLADULLA CHILDREN'S CENTRE	SHOALHAVEN COMMUNITY RADIO	St Vincent de Paul Society	SHUFFLE BOARD CLUB	MILTON PONY CLUB	ULLADULLA HOSPITAL AUXILIARY	MILTON ULLADULLA RUGBY LEAGUE FOOTBALL CLUB	MILTON ULLADULLA FAMILY HISTORY SOCIETY	
MILTON ULLADULLA TENNIS CLUB	ULLADULLA SENIOR DOCKERS	OVARIAN CANCER AUSTRALIA		MARINE RESCUE ULLADULLA	MILTON ULLADULLA CAR CLUB	MILTON ULLADULLA VIEW CLUB	SENIORS WEEK	
RSPCA	ULLADULLA PUBLIC SCHOOL	Jackson's JOURNEY	MILTON ULLADULLA FOOTBALL CLUB	RSL DAY CLUB	SCRABBLE CLUB	BUDAWANG PUBLIC SCHOOL	MILTON ULLADULLA JUNIOR RUGBY LEAGUE FOOTBALL CLUB	

**BUILDING PARTNERSHIPS WITH OUR LOCAL COMMUNITY**

# BOARD OF DIRECTORS 2015-2016



**WILLIAM DRURY**  
*President*



**ANNETTE STEEL**  
*Vice President*



**SIMON LAW**  
*Vice President*



**BRIAN WILKINS**  
*Director*



**MARK RICHARDSON**  
*Director*



**EDWIN WILD**  
*Director*



**PAUL WARREN**  
*Director*



**DARRYL BOZICEVIC**  
*Secretary Manager*

## **CURRENT LIFE MEMBERS:**

Joe Hughes, Shelley Payten, Jeanie Walsh and Brian Wilkins

## **PAST LIFE MEMBERS:**

M Bolin, J Gittens, E McMaha, J Lyall, F Pascoe, H Warren,  
M Gittens, B Barkl, F Duncan, R Coster, J Donkin

## **CURRENT PATRONS:**

Norm Ralston, Dawn Rash and Mick Timmings

# THE MILTON ULLADULLA EXSERVOS CLUB LIMITED

ABN 90 000 858 364

Notice is hereby given that the 46th ANNUAL GENERAL MEETING of the MILTON ULLADULLA EXSERVOS CLUB LIMITED is to be held on **Sunday 6th November 2016** commencing at **9.30am** in the Club lounge, 212-222 Princes Highway, Ulladulla, New South Wales.

William Drury  
President

## AGENDA

1. Welcome
2. Introduction
3. Reception of Apologies
4. Deceased Members and one minute silence
5. Returning Officer Report on Elections
6. Confirmation of Minutes of the 45th Annual General Meeting held on Sunday 1st November 2015
7. To receive and consider the President's Report
8. To receive and consider the Secretary Manager's Report
9. To receive and consider the Trading Account, Profit and Loss Statement, Balance Sheet and Auditor's Report for the year ended 30 June 2016
10. Notices of Resolutions – Ordinary
11. Club Property Report
12. General Business



*The Board extends sincere sympathy to the families of members who have passed away in the last year; these will be read out at the AGM.*

## PRESIDENT'S ANNUAL REPORT 2016

It is my pleasure to present my first report as President of the Milton Ulladulla ExServos, after President Brian Wilkins relinquished his leadership at the November 2015 meeting. Brian is still a Director and also a Life Member of our Club and the commitment and direction that he has given to the Board and Management has been nothing short of exceptional. I would like to take this opportunity to thank Brian on behalf of the ExServos for his extended service of sixteen years as a Director with eight of those as our President.

The past year has seen the continuation and implementation of our Strategic Plan. We are ensuring that all actions taken are in line with this Plan and that we are heading in the right direction. This is not only for our financial position but in accordance with our Club Charter that includes the supply of a first class venue for our members and guests, while continuing our outstanding support of the community. Our contribution last financial year was \$265,573.

The audited annual profit was \$593,323 with a reduction of \$738,983 on our Bankwest loan. Our Club continues to invest in the latest gaming equipment and technology. Coupled with this investment is the continued commitment in Club offerings; from major promotions to bistro specials, ensuring that all our members have the opportunity to enjoy their Club at the time of their choosing. The Real Rewards loyalty program continues to grow at a quick pace, giving back to members that support the Club. I have had the opportunity to attend some of the Real Rewards nights held regularly throughout the year; enjoying a great dinner catered by Sally and her team from the Sea Salt Restaurant, coupled with the entertainment supplied by Darryl and his team.

Over the past year, the removal of the two houses has seen an increase in car parking and has opened up the front of the Club, giving an improved outlook while removing a hazard in the process.

One pleasing trend is the reduction in the number of members being cited before the Board for behaviour unbecoming of a member. The Board of Directors have, and will continue to enforce strong suspensions for inappropriate behaviour. The Board will not tolerate bad behaviour and in particular the mistreatment of staff members, whether physical or verbal.

The Local Express newsletter was launched this year, with our Club being the driving force behind it. This newsletter brings together like-minded businesses and gives all community and sporting organisations the opportunity to get their good news stories and messages out to the wider community.

This newsletter has been well received and will continue to grow moving forward.

To our Welfare Officers Annie Alexander and Maggie Warren: we thank you for your ongoing service in your roles. Your work is outstanding and I pass on the thanks of all involved for your service in what can be a very challenging role.

To Sally and your team from Stewarts Catering, my thanks for the past year and I look forward to the continued growth being achieved. It is a pleasure to walk into our Club and see full tables of people of all ages enjoying a meal in the Sea Salt Restaurant.

A major factor behind the success of our Club in the past year is a direct result of our management team led by Darryl, our proactive and passionate CEO. Darryl has put together a strong management team of motivated and dedicated people who are a credit to us all. I pass on the Board's thanks for the work this team has done, also being well led by Matt Bryant.

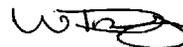
The Board of Directors and I thank you for your efforts so far and look forward to continuing our working relationship into the future, with many more goals to be implemented and achieved for our members and guests.

To Alison, Pia, Judy, Steve, Rod and all our friendly team, from front of house to our bus drivers, thank you for your continued efforts in making our Club what it is. I look forward to working with everyone as we continue to succeed.

To my fellow Directors Annie Steel, Simon Law, Brian Wilkins, Mark Richardson, Ted Wild and Paul Warren; thank you for your diligence, time and willingness to work as part of a team for the betterment of our Club, in what has been another solid year. I also thank your families and friends who support us; enabling us to undertake our roles to the great effect that we do.

Lastly to the members of the Milton Ulladulla ExServos Club, thank you for your continued support of our Club. I will ensure that the Board and our team of employees continue to strive to deliver the best facilities and offerings in our area.

Regards,



**William Drury**  
PRESIDENT

## SECRETARY MANAGER'S REPORT 2016

On behalf of the Board of Directors and I, it is with pleasure that I present to you our Club's 46th Annual Financial Report for the year ended 30 June 2016 as Secretary Manager.

The Club's financial performance over the year has allowed your Club to achieve a net profit of \$593,323, which is an increase of \$158,448 against last year's result of \$434,875; an increase of 36.4 per cent. The revenue from ordinary activities increased by \$763,347, which is an increase of 9.2 per cent.

Our membership has hit another all-time high of 15,171, with our Real Rewards loyalty program being the impetus of our membership growth. We have seen an increase in the uptake of program benefits and the feedback from members has been extremely positive. I would like to thank members for using your Real Rewards cards; we continue to listen to your feedback, which helps us improve the program and it is great to see members enjoying the program.

The Club is a big part of the community; we enjoy our relationships with all of the sporting clubs, the community groups/associations and the events that bring visitors to our great town and Club. The Club continues to support many local community groups, sports (junior and senior), fundraisers, education, community groups and more. This year the Club has contributed back into the community \$265,753.

As mentioned in last year's report, the Board, as part of our strategic planning, has focussed on debt reduction to ensure the Club is set for the future. This year we have achieved a reduction in our interest bearing liabilities of \$738,983, leaving our Bankwest commitment at \$2,840,602.

The Club's Master plan is nearly complete in concept; we look forward to sharing this with you in 2017.

This year we have had some great achievements and I am particularly proud of the Club's continued relationship with the RSL Sub-branch. We are very close to making some enhancements to our memorial area, at which we held another very successful Anzac Day dawn service. Thank you to everyone who attended and/or was involved.

The RSL Day Club continues to be a great success and we have also partnered in a three-year commitment to send two high school students from Ulladulla High on the Kokoda trek each year.

One of our main objectives this year was to secure the Management of the Civic Centre. I believe we have done great work here. Eliza, our Civic Centre Manager has taken a very personable approach with all the users, in particular the community organisations. We have supported and assisted a number of community groups with access and improved conditions, exceeding their needs. This community asset has seen increased usage throughout the year and I believe Council are pleased with the work we have put in. More importantly, the feedback from the community has been extremely positive. Thank you to everyone involved for your support and thank you to Council staff and Councillors for their support and assistance in making this joint initiative successful.

To the Board of Directors: first year President William Drury, Vice Presidents Annie Steel and Simon Law, Directors Brian Wilkins, Mark Richardson, Ted Wild and Paul Warren; I would like to thank you all for your continued vision and commitment to the Club. Your time is voluntary and is greatly appreciated. The direction you provide and support of the team and I is fantastic, thank you.

To all our staff, thank you for your continued commitment to the ExServos Club. As I have said before it takes a team to make this Club successful and everyone has a role to play. I believe we offer the best customer service in town and am very proud of what we have achieved thus far. Let's keep striving to be the best!

To my management team of Matt, Alison, Steve, Pia and Eliza. You have all been amazing in many ways. Your support and contribution to the Club is greatly appreciated. The stand out for me this year has been your contribution and loyalty to the Club; you go about your work with passion and commitment. Thank you!

Later this year Steve Alexander our HR Manager will be leaving us to retire (for the third time)! What can I say about Steve? You have been great for the office and your humour completely entertains us all. I would personally like to acknowledge your commitment to the Club and Staff, and thank you for your support of me over the years; I cannot thank you enough. I wish you and Annie all the best in your retirement and travels, and look forward to our new relationship on a consultancy basis!

To our other key staff: Judy, in accounts, Rod, Trevor and Michael in the Cellar/ maintenance; thanks for your efforts. To our Club Supervisors, Marlee, Brendon, Cecilia, Kirstyn and George, thank you. To our newly appointed Co-ordinators: Gabe, Cara and Steve, thank you for your efforts this year and I look forward to seeing the improvements you continue to make as well as helping make our team even stronger.

To the Club's caterer Sally Stewart and all the Stewarts Catering team: what a great year we've had, with new seasonal menus, a greater variety of food offerings and great specials. We have seen our patronage grow from strength to strength every year and this year has been no exception. Congratulations to you all for your efforts and commitment to the Club. To Sally, thank you for your honesty and approachability. We are certainly building a strong team environment with a great food and customer service offering. I look forward to the future!

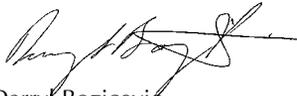
To our members; our slogan "Your Local Club, Supporting our Local Community" still rings true. Our Club has grown so much over the years from the little Club "across the way" with 3,000 members to today with 15,000 members. Though bigger in floor space, we still pride ourselves on our personable approach with our members and hope that you continue to support what we have all built together. On behalf of the Board of Directors, Management and staff I would like to thank you for your support and continued commitment and loyalty to the ExServos.

Our members and staff are what make this Club the warm and friendly Club it is today. We look forward to the future and the continued support of our members. We will continue to strive to provide you with the best facilities, products and services that we can and most importantly, our friendly smiles will always be here waiting to greet you!

The Club's best asset, which cannot be demonstrated on a balance sheet, is our members and staff.

My sincere regards and best wishes to your family and friends. The festive season is here again, so remain safe and be festive! Wishing you all the best for the coming year.

I look forward to seeing you, your family and friends in our Club again soon.



Darryl Bozicevic  
Secretary Manager

## NOTICE OF ORDINARY RESOLUTIONS

Members will be asked to consider and if thought fit pass the following resolutions, which are proposed as Ordinary Resolutions:

### *First Ordinary Resolution*

#### **That pursuant to the Registered Clubs Act:**

- a) The members hereby approve and agree to expenditure by the Club in the sum not exceeding \$10,000 until the next Annual General Meeting of the Club Ltd. For the following expenses, subject to approval by the Board of Directors of the Club:
  - (i) The reasonable cost of a meal and beverage for each Director immediately before or immediately after a Board or Committee meeting.
  - (ii) Reasonable expenses incurred by Directors within the Club or elsewhere in relation to such other duties including entertainment of special guests to the Club and other promotional activities approved by the Board, on production of documentary evidence of such expenditure.
  - (iii) Reasonable expenses for the members of the Board of Directors and their partners to attend an end of year dinner.
  - (iv) Reasonable expenditure on food and refreshments for Directors and Senior Management in entertaining members and guests of the Club.
  - (v) The Club providing each Director with a uniform of a blazer, trousers or skirt, shirt or blouse, and a jumper.
- b) The members acknowledge that the benefits in a) above are not available to members generally but only for those who are Directors of the Club and those members directly involved in the above activities.

## ***Second Ordinary Resolution***

### **That pursuant to the Registered Clubs Act:**

- a) The members hereby approve and agree to expenditure by the Club in the sum not exceeding \$20,000 for the professional development and education of Directors until the next Annual General Meeting and being:
  - (i) The reasonable cost of Directors attending the ClubsNSW Annual General Meeting.
  - (ii) The reasonable cost of Directors attending legislated training, seminars, lectures, trade displays, organised study tours, fact finding tours and other similar events as may be determined by the Board from time to time.
  - (iii) Attendance at Functions with spouses where appropriate and required to represent the Club.
- b) The members acknowledge that the benefits in (a) above are not available to members generally but only for those who are Directors of the Club.

Dated at Ulladulla this 2nd day of September 2016.

By Direction of the Board



**Darryl Bozicevic**  
SECRETARY MANAGER

## **EXPLANATORY NOTES FOR ORDINARY RESOLUTIONS:**

These notes are to be read in conjunction with the proposed resolution.

1. The First Ordinary Resolution is to have the members in General Meetings approve an amount no greater than \$10,000 for expenses incurred by Directors in the performance of their duties.
2. The Second Ordinary Resolution is to have the members in General Meetings approve an amount no greater than \$20,000 for the expenditure by the Club for Directors to attend legislated training, seminars, lectures, trade displays and other similar events including the ClubsNSW Annual General Meeting. Also, to enable the Club's governing body to be kept abreast of current trends and developments, which may have a significant bearing on the nature and the way in which the Club conducts its business. Included in the above would be the attendances at functions with spouses where appropriate and required to represent the Club.
3. Each of the resolutions must be passed as a whole and cannot be amended from motions from the floor of the meeting or divided into two or more separate resolutions.
4. To be passed each ordinary resolution must receive votes in its favour from not less than a simple majority of those members, who being entitled to do so, vote in person at the meeting.

# CLUB PROPERTY REPORT

## MILTON ULLADULLA EX SERVOS CLUB LIMITED

Pursuant to Section 41J(2) of the Registered Clubs Act for the financial year ended 30 June, 2016:

- a) the following properties are core property of the Club:
  - (i) licensed premises at 212-222 Princes Highway, Ulladulla (being Lot 16 of deposited plan 747884);
  - (ii) car park facilities at 212-222 Princes Highway, Ulladulla (being Lot 16 of deposited plan 747884);
- b) the following properties are non-core property of the Club:
  - (i) land located at 206 Princes Highway, Ulladulla (being Lot 206 of deposited plan 236164);
  - (ii) land located at 208 Princes Highway, Ulladulla (being Lot 208 of deposited plan 236164); and
  - (iii) land located at 210 Princes Highway, Ulladulla (being Lot 210 of deposited plan 236164).

## Notes to Members

1. Section 41J(2) of the Registered Clubs Act requires the annual report to specify the core property and non-core property of the Club as at the end of the financial year to which the report relates.
2. Core property is any real property owned or occupied by the Club that comprises:
  - a) the defined premises of the Club; or
  - b) any facility provided by the Club for use of its members and their guests; or
  - c) any other property declared by a resolution passed by a majority of the members present at a general meeting of Ordinary members of the Club to be core property of the Club.
3. Non-core property is any other property (other than that referred to above as core property) and any property which is declared by the members at a general meeting of ordinary members of the Club not to be core property.
4. The significance of the distinction between core property and non-core property is that the Club cannot dispose of any core property unless:
  - a) the property has been valued by a registered valuer within the meaning of the Valuers Act 2003; and
  - b) the disposal has been approved at a general meeting of the Ordinary members of the Club at which the majority of the votes cast support the approval;
  - c) any sale is by way of public auction or open tender conducted by an independent real estate agent or auctioneer.
5. These disposal provisions and what constitutes a disposal for the purposes of section 41J are to some extent modified by regulations made under the Registered Clubs Act and by Section 41J itself. For example, the requirements in paragraph 4 above, amongst other things, do not apply to:
  - Core property that is being leased or licensed for a period not exceeding 10 years on terms that have been the subject of a valuation by a registered valuer; or
  - Core property that is leased or licensed to a telecommunications provider for the purposes of a telecommunication tower.
6. Non-core property is not subject to the limitations referred to in paragraph 4 and 5 above and can be disposed of without the Club having to following the procedure referred to in paragraph 4 above.

## DIRECTORS' REPORT

The Directors present their report together with the financial report of the Milton Ulladulla ExServos Club Limited for the year ended 30 June 2016 and the auditor's report thereon.

### Directors

The Directors of the Company at any time during or since the end of the financial year are:

Name	Experience and Special Responsibilities
Mr William Ernest Drury <i>President</i>	Mr Drury has been a Director since September 2011. He is the Manager of Ulladulla Printing Service, President of South Coast Group 7 Referees' Association, President of NSW Country Rugby League Referees' Association and has been a member of the ExServos Club for over 25 years. He is also a long serving member of Mollymook Surf Life Saving Club. Mr Drury is actively involved in many local community events, groups and sporting associations, such as Milton Show Society and Milton Ulladulla Junior Rugby League Football Association. Mr Drury is committed to his position as President of the Club and aims to ensure that the Club continues to flourish, prosper and grow stronger in the community for the benefit of members and their invited guests.
Mrs Annette Irene Steel <i>Vice President</i>	Mrs Steel has been a Director since June 2006. She has been the IMB Ulladulla Bank Manager since 2002 and has been actively involved in all commercial and residential aspects of finance for 30 years. Her community responsibilities include being an active Justice of the Peace since 1996. Mrs Steel is committed to her position as a Director of the Club and is dedicated to promoting the Club and ensuring it is always successful and in a sound financial position.
Mr Simon Thomas Law <i>Vice President</i>	Mr Law has been a Director since May 2013. He has owned Milton Ulladulla Funeral Services since 2004 and has worked as a Funeral Director since 1993. Mr Law has been a current board member of the Milton Ulladulla Football Club (Soccer) since 2000, is the current President of the NSW/ACT Division of the Australian Funeral Directors Association and has been a member of the Ulladulla unit of the State Emergency Service since 2001, as well as being an Authorised Marriage Celebrant since 2010. Mr Law is committed to the development and growth of the Club for the benefit of its members, guests and the community as a whole.

## DIRECTORS' REPORT

Mr Brian Burleton Wilkins

Mr Wilkins has been a Director since 2000. He is a taxi proprietor, the current president of the NSW Taxi Association and the Australian Taxi Association and held managerial positions for over 30 years. Since joining the Board he has been part of a team that has overseen the steady growth of the Club, resulting in membership tripling and the Club's financial position increasing. Mr Wilkins is committed to his position as a Director of the Club and is dedicated to the Club which was created for the benefit of members and their invited guests and the local community as a whole.

Mr Mark William Richardson

Mr Richardson has been a Director since 2000. Now retired, he was an Engineer, self employed for 28 years. He is a past President of the Ulladulla Water Ski Club and has supported and been actively involved with the local Bulldogs Senior Rugby League for 17 years. Committed to his position as a Director of the Club, Mr Richardson is actively involved in steering the Club into the future and maintaining its status in the local community.

Mr Edwin Robert Wild

Mr Wild has been a Director since August 2006 and has been the Managing Director of Ulladulla Printing Services Pty Ltd for 36 years. A printing proprietor for 51 years, he is a past President and Paul Harris Fellow of Rotary, a committee member of the Mollymook Surf Life Saving Club, an active sponsor of sporting and other local organisations and won business person of the year in 2002. Committed to his position as a Director of the Club, Mr Wild is dedicated to the process of delivering to members a bigger and better Club for their comfort and enjoyment.

Mr Paul Anthony James Warren

Mr Warren has been a Director since September 2011. He retired from the Royal Australian Navy as a Chief Petty Officer after 20 years of service, and was also a Duty Manager at Coles Ulladulla for 9 years. Mr Warren has been the President of the Milton Ulladulla RSL Sub-Branch for the last 6 years, was Vice President/Pensions Officer for several years prior, and is a current Chairman of the Milton Ulladulla War Memorial Trust. Mr Warren has lived in Burrill Lake since 1985 and has been an active member of the Club for 36 years. Mr Warren is committed to his position as a Director of the Club and helping to guide the Club forward for the benefit of members and guests.

## DIRECTORS' REPORT

### Director's Meetings

The number of Directors' meetings (including special meetings) and number of meetings attended by each of the Directors of the company during the financial year are:

Director	Directors' Meetings		Special Meetings	
	A	B	A	B
B B Wilkins	8	12	1	1
A I Steel	9	12	1	1
W E Drury	12	12	1	1
M W Richardson	7	12	1	1
E R Wild	8	12	0	1
P A J Warren	12	12	1	1
S T Law	10	12	1	1

**Note:** All Directors are not required to be in attendance at all special meetings called.

A - Number of meetings attended.

B - Number of meetings held during the time the Director held office during the year.

### Principal activities

The principal activities of the Company during the year were:

\*Conduct of a Registered Club.

There were no significant changes in the nature of the Company's principal activities during the financial year.

The operating profit was \$593,323 (2015 \$434,875) after charging income tax of \$46,795 (2015 \$40,739).

## DIRECTORS' REPORT

### Dividends

As the company is precluded from paying a dividend to its members, no dividend has been paid or recommended.

### State of Affairs

In the opinion of the Directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial report.

### Events Subsequent to Balance Date

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors, to affect significantly the operations of the company, the results of those operations, or the state of affairs of the company in subsequent financial years.

### Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To: The Directors of the Milton Ulladulla ExServos Club Limited

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2016 there have been:

\* no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and

\* no contraventions of any applicable code of professional conduct in relation to the audit.



.....  
BSP Advisory Group



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M D BURCHER

Dated at Ulladulla this 2nd day of September 2016

**DIRECTORS' REPORT**

**Directors' Indemnity and Insurance Premiums**

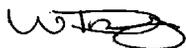
Directors' and Officers indemnity premiums amounting to \$1,583 (2015 \$2,053) have been paid by the Company during the year for Directors' and Officers' liability insurance. The insurance is in respect of legal liability for damages and legal costs to a maximum of \$5,000,000 arising from claims made by reason of any omission or act (other than dishonesty) by them whilst acting in their individual or collective capacity as Directors or Officers of the Company. The Company has not, during or since the financial year, in respect of any person who is or has been an officer or auditor of the Company indemnified or made any relevant agreement for indemnifying against a liability, including costs and expenses in successfully defending legal proceedings.

**Directors' Benefits**

Since the end of the previous financial year no Director of the company has received or become entitled to receive any benefit by reason of a contract made by the company or a related corporation with the Director or with a firm of which the Director is a member, or with a company in which the Director has a substantial financial interest other than in respect of Mr B B Wilkins, Director of a Taxi Company \$1,192, Mr E R Wild & Mr W E Drury, Directors of Ulladulla Printing Service Pty Ltd \$59,666, and Mrs A I Steel, Manager of IMB the Club's Financial Institution.

Dated at Ulladulla this 2nd day of September 2016.

Signed in accordance with a resolution of the Directors.



.....  
**W E DRURY: Director  
 PRESIDENT**



.....  
**S T LAW: Director  
 VICE PRESIDENT**

**STATEMENT OF COMPREHENSIVE INCOME  
 FOR THE YEAR ENDED 30 JUNE 2016**

	NOTE	2016 \$	2015 \$
Revenues from Ordinary Activities	2	9,076,414	8,313,067
Cost of Sales		(1,307,882)	(1,211,110)
Bar, Function and Bottle Shop Expenses		(656,982)	(629,347)
Poker Machine Expenses		(1,705,294)	(1,663,226)
TAB and Keno Expenses		(273,869)	(186,801)
Civic Centre Expenses		(288,634)	(78,276)
Entertainment Expenses		(537,946)	(505,085)
Occupancy Expenses		(652,492)	(661,235)
Administration Expenses		(1,041,467)	(943,883)
Amortisation		(34,858)	(34,858)
Depreciation Expense	3	(757,729)	(684,113)
Borrowing Costs Expense	3	(165,309)	(211,452)
Other Expenses from Ordinary Activities		(1,013,834)	(1,028,067)
<b>Profit from Ordinary Activities before Income Tax Expense</b>		<u>640,118</u>	<u>475,614</u>
Income Tax Expense Relating to Ordinary Activities	5a	(46,795)	(40,739)
<b>Profit from Ordinary Activities after related Income Tax Expense</b>		<u>593,323</u>	<u>434,875</u>
Other Comprehensive Income		-	-
<b>Total Comprehensive Income</b>		<u>593,323</u>	<u>434,875</u>

**STATEMENT OF CHANGE IN EQUITY  
 FOR THE YEAR ENDED 30 JUNE 2016**

	2016 \$	2015 \$
Accumulated Profits at beginning of year	8,812,935	8,378,060
Net profit after tax for the year	593,323	434,875
Accumulated Profit at end of year	<u>9,406,258</u>	<u>8,812,935</u>

The Statement of Comprehensive Income is to be read in conjunction with the notes to the financial statements set out on pages 9 to 19.

**BALANCE SHEET AS AT 30 JUNE 2016**

	NOTE	2016 \$	2015 \$
<b>CURRENT ASSETS</b>			
Cash Assets	6	855,277	943,029
Receivables	7	101,167	59,605
Inventories	8	184,707	155,901
Other	9	82,297	93,774
<b>TOTAL CURRENT ASSETS</b>		<b>1,223,448</b>	<b>1,252,309</b>
<b>NON CURRENT ASSETS</b>			
Property, Plant and Equipment	10	11,725,605	11,701,496
Intangible Assets	11	671,820	706,679
Deferred Tax Assets	5c	22,560	22,960
<b>TOTAL NON CURRENT ASSETS</b>		<b>12,419,985</b>	<b>12,431,135</b>
<b>TOTAL ASSETS</b>		<b>13,643,433</b>	<b>13,683,444</b>
<b>CURRENT LIABILITIES</b>			
Payables	12	668,937	541,324
Interest Bearing Liabilities	13	174,417	246,211
Current Tax Liabilities	5b	14,517	12,950
Provisions	14	474,054	457,320
Other	15	176,960	224,667
<b>TOTAL CURRENT LIABILITIES</b>		<b>1,508,885</b>	<b>1,482,472</b>
<b>NON CURRENT LIABILITIES</b>			
Interest Bearing Liabilities	13	2,666,185	3,338,146
Provisions	14	62,105	49,891
<b>TOTAL NON CURRENT LIABILITIES</b>		<b>2,728,290</b>	<b>3,388,037</b>
<b>TOTAL LIABILITIES</b>		<b>4,237,175</b>	<b>4,870,509</b>
<b>NET ASSETS</b>		<b>9,406,258</b>	<b>8,812,935</b>
<b>ACCUMULATED FUNDS</b>			
Accumulated Profits		9,406,258	8,812,935
<b>TOTAL ACCUMULATED FUNDS</b>		<b>9,406,258</b>	<b>8,812,935</b>

The Balance Sheet is to be read in conjunction with the notes to the financial statements set out on pages 9 to 19.

**STATEMENT OF CASH FLOWS  
 FOR THE YEAR ENDED 30 JUNE 2016**

	NOTE	2016 \$	2015 \$
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Cash Receipts in the Course of Operations		9,034,852	8,286,456
Cash Payments in the Course of Operations		(7,504,187)	(7,007,559)
Income Taxes Paid		(44,828)	(63,188)
<b>Net Cash Provided by Operating Activities</b>	17b	<b>1,485,837</b>	<b>1,215,709</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Proceeds from Sale of Property, Plant and Equipment		14,607	-
Proceeds/Expense from Insurance Claim on Property, Plant and Equipment		(47,707)	(1,690)
Payments for Property, Plant and Equipment		(796,445)	(377,065)
Payments for Intangible Assets		-	(35,755)
<b>Net Cash Used in Investing Activities</b>		<b>(829,545)</b>	<b>(414,510)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Borrowings Repaid - Hire Purchase		(5,061)	(7,657)
Proceeds from Borrowings - Hire Purchase		-	-
Borrowings Repaid - Bank Loan		(738,983)	(591,438)
<b>Net (Cash Used in)/Cash From Financing Activities</b>		<b>(744,044)</b>	<b>(599,095)</b>
<b>Net Increase/(Decrease) in Cash Held</b>		<b>(87,752)</b>	<b>202,104</b>
<b>Cash at the Beginning of the Financial Year</b>	17a	<b>943,029</b>	<b>740,925</b>
<b>Cash at the End of the Financial Year</b>	17a	<b>855,277</b>	<b>943,029</b>

The Statement of Cash Flows is to be read in conjunction with the notes to the financial statements set out on pages 9 to 19.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

### 1 STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The significant policies which have been adopted in the preparation of this financial report are:

#### a i) Basis of Preparation

The financial report is a general purpose financial report which has been prepared in accordance with Australian Accounting Standards and the requirements of the Corporations Act 2001.

It has been prepared on the basis of historical costs and does not take into account changing money values or current valuations of non current assets.

#### ii) Statement of Compliance

The financial report complies with Australian Accounting Standards, which include Australian equivalent to International Financial Reporting Standards (AIFRS). Compliance with AIFRS ensures that the financial report, comprising the financial statements and notes thereto, complies with International Financial Reports Standards (IFRS).

- The Financial Statements were approved by The Board of Directors.

#### b Property, Plant and Equipment - Note 10

Each class of property, plant and equipment is carried at cost less, where applicable, any accumulated depreciation.

The depreciable amount of property, plant and equipment excluding freehold land, roadwork and carpark are depreciated over their estimated useful lives.

Depreciation is calculated on poker machines and buildings by the straight line method at depreciation rates of 20% and 2% respectively. Depreciation is calculated on other assets by the reducing balance and straight line methods at depreciation rates of 7.5% to 60%.

#### c Recoverable amount of non current assets valued on cost basis

The carrying amounts of non-current assets valued on the cost basis are reviewed to determine whether they are in excess of their recoverable amount at balance date. If the carrying amount of a non-current asset exceeds its recoverable amount, the asset is written down to the lower amount. The write-down is expensed in the reporting period in which it occurs.

Where a group of assets working together supports the generation of cash inflows, recoverable amount is assessed in relation to that group of assets.

In assessing recoverable amounts of non current assets the relevant cash flows have not been discounted to their present value.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

### d Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the statement of financial position.

Cash flows are included in the statement of cash flows on a net basis.

### e Taxation - Note 5

#### Income Tax

The Company adopts the liability method of tax effect accounting. Income tax expense is calculated on operating profit adjusted for permanent differences between taxable and accounting income. The tax effect of timing differences, which arise from items being brought to account in different periods for income tax and accounting purposes is carried forward in the balance sheet as a future income tax benefit.

### f Provision for Employee Benefits - Note 14

#### Annual Leave

Liabilities for employee benefits for annual leave represent present obligations resulting from employees' services provided to reporting date, calculated at undiscounted amounts based on remuneration wage rates that the company expects to pay as at reporting date including related on costs.

#### Long Service Leave

Long service leave is provided in respect of all employees with five or more years of service based on current remuneration rates.

### g Superannuation

The company contributes to an employee superannuation fund on the basis of the relevant legislation. Such company contributions are charged against income.

### h Inventories - Note 8

Inventories are carried at cost.

### i Payables - Note 12

Liabilities are recognised for amounts to be paid in the future for goods or services received. Trade accounts payable are normally settled within 60 days.

### j Interest Bearing Liabilities - Note 13

Hire purchase liabilities are recognised at their principal amount less unexpired finance charges. The Bank Loan has a term of twenty years.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2016**

	2016 \$	2015 \$
<b>2 REVENUE</b>		
<b>Operating Activities</b>		
Sale of Goods	2,853,865	2,419,901
Poker Machine Receipts	5,521,596	5,196,288
Commissions	344,686	320,368
Interest Received - Other Parties	11,286	14,100
Members Subscriptions	57,697	58,126
Entertainment Income	159,877	208,142
Rental Revenue	127,910	72,574
Sundry Income	2,534	16,876
Insurance Recovery	200	6,692
Sale of Non Current Asset	(3,237)	-
<b>Total Revenue From Ordinary Activities</b>	<u>9,076,414</u>	<u>8,313,067</u>
<b>3 PROFIT FROM ORDINARY ACTIVITIES BEFORE INCOME TAX EXPENSE</b>		
Profit from ordinary activities before income tax expense has been determined after:		
	2016 \$	2015 \$
Borrowing Costs - Other Persons		
Hire Purchase Charges	289	1,295
Interest Expense	165,020	210,157
	<u>165,309</u>	<u>211,452</u>
Depreciation of Non Current Assets		
Buildings	228,600	199,615
Poker Machines	210,666	161,148
Plant and Equipment	318,463	323,350
Total Depreciation	<u>757,729</u>	<u>684,113</u>
Loss on Disposal of Fixed Assets	3,237	-
Net Expense from Movements in Provision for Employee Benefits	<u>(5,351)</u>	<u>33,333</u>

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2016**

	2016 \$	2015 \$
<b>4 AUDITOR'S REMUNERATION</b>		
Audit Services	17,262	16,620
<b>5 INCOME TAX</b>		
<b>a Income Tax Expense</b>		
The Income Tax Assessment Act, provides that under the concept of mutuality clubs are only assessed for income tax on the proportion of income derived from non members. In view of this special circumstance it is not appropriate to compare income tax payable with the operating profit as disclosed in the statement of financial performance.		
Income Tax Expense attributable to operating profit is made up of:		
Current Income Tax Provision	46,395	43,439
Future Income Tax Benefit	400	(2,700)
	<u>46,795</u>	<u>40,739</u>
<b>b Current Tax Liabilities</b>		
<b>Provision for Current Income Tax</b>		
Current Year's Income Tax Expense on Operating Profit	46,395	43,439
Adjustment from Prior Year	-	-
Income Tax Paid	(31,878)	(30,489)
Payable/(Refundable)	<u>14,517</u>	<u>12,950</u>
<b>c Deferred Tax Asset</b>		
<b>Future Income Tax Benefit</b>		
Future income tax benefit comprises the estimated future benefit at the applicable rate of 30% on: Provisions for Employee Benefits not currently deductible	<u>22,560</u>	<u>22,960</u>
<b>6 CASH ASSETS</b>		
Cash on Hand	384,223	284,998
Cash at Bank	107,877	117,523
Cash at Bank at Call Investment	363,177	540,508
	<u>855,277</u>	<u>943,029</u>

The At Call Investment pay interest at the end of each month at average 2.5% (2.9% 2015).

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2016**

	2016 \$	2015 \$
<b>7 RECEIVABLES</b>		
Sundry Debtors	101,167	59,605
<b>8 INVENTORIES</b>		
Trading Stock - at Cost	139,359	110,553
Stores - at Cost	45,348	45,348
	<u>184,707</u>	<u>155,901</u>
<b>9 OTHER CURRENT ASSETS</b>		
Prepayments	70,700	93,774
Insurance Claim Receivable	11,597	-
	<u>82,297</u>	<u>93,774</u>
<b>10 PROPERTY, PLANT AND EQUIPMENT</b>		
<b>Land - at Cost</b>		
Freehold Land	320,160	287,219
Roadworks, Carpark and Improvements	820,354	753,665
	<u>1,140,514</u>	<u>1,040,884</u>
<b>Buildings - at Cost</b>		
Current Club Premises	9,265,072	9,162,490
Original Club Premises	1,872,153	1,872,153
Residential Properties	126,985	126,985
	<u>11,264,210</u>	<u>11,161,628</u>
Accumulated Depreciation	(2,176,767)	(1,951,822)
	<u>9,087,443</u>	<u>9,209,806</u>
<b>Poker Machines - at Cost</b>	1,657,511	1,770,518
Accumulated Depreciation	(1,044,841)	(1,347,105)
	<u>612,670</u>	<u>423,413</u>
<b>Plant, Furniture and Motor Vehicle - at Cost</b>	2,457,585	2,949,777
Accumulated Depreciation	(1,572,607)	(1,922,384)
	<u>884,978</u>	<u>1,027,393</u>
<b>Total Property, Plant and Equipment Net Book Value</b>	<u>11,725,605</u>	<u>11,701,496</u>

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2016**

The independent valuation of the Company's freehold land and buildings carried out on 28th February 2012 on the basis of fair value resulted in a valuation of buildings of \$12,000,000 and a valuation of land of \$1,850,000. As land and buildings are recorded at cost, the valuation has not been brought to account.

In the current market conditions, the Directors believe the property, plant and equipment has been recorded at fair value, with no revaluation and no impairment of property, plant and equipment has been or required to be recorded.

**Reconciliations**

Reconciliations of the carrying amounts for each class of property, plant and equipment are set out below:

	2016 \$	2015 \$
<b>Land, Roadworks and Carpark</b>		
Carrying amount at beginning and end of year	1,040,884	948,068
Additions	99,630	92,816
	<u>1,140,514</u>	<u>1,040,884</u>
<b>Buildings</b>		
Carrying amount at beginning of year	9,209,806	9,409,421
(Cost Recovery)/Additions	106,237	-
Depreciation	(228,600)	(199,615)
	<u>9,087,443</u>	<u>9,209,806</u>
<b>Poker Machines</b>		
Carrying amount at beginning of year	423,413	426,835
Additions	399,923	157,726
Disposal	-	-
Depreciation	(210,666)	(161,148)
	<u>612,670</u>	<u>423,413</u>
<b>Plant, Furniture and Motor Vehicles</b>		
Carrying amount at beginning of year	1,027,393	1,224,220
Additions	190,655	126,523
Disposal	(14,607)	-
Depreciation	(318,463)	(323,350)
	<u>884,978</u>	<u>1,027,393</u>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2016

	2016 \$	2015 \$
<b>11 INTANGIBLE ASSETS</b>		
Poker Machine Entitlements	599,199	599,199
Loyalty Program Development	72,621	107,480
	<u>671,820</u>	<u>706,679</u>
<b>Reconciliations</b>		
Reconciliations of the carrying amounts of intangible assets		
<b>Poker Machine Entitlements</b>		
Carrying amount at beginning of year	599,199	563,443
Additions	-	35,756
Carrying amount at end of year	<u>599,199</u>	<u>599,199</u>
<b>Loyalty Program Development</b>		
Carrying amount at beginning of year	107,480	142,338
Amortisation	(34,859)	(34,858)
Carrying amount at end of year	<u>72,621</u>	<u>107,480</u>
<b>12 PAYABLES</b>		
<b>Current</b>		
Trade Creditors	293,644	254,344
Other Creditors and Accruals	375,293	286,980
	<u>668,937</u>	<u>541,324</u>
<b>13 INTEREST-BEARING LIABILITIES</b>		
<b>Current</b>		
Bank Loan	174,417	241,439
Hire Purchase Liability	-	4,772
	<u>174,417</u>	<u>246,211</u>
<b>Non Current</b>		
Bank Loan	<u>2,666,185</u>	<u>3,338,146</u>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2016

	2016 \$	2015 \$
<b>14 PROVISIONS</b>		
<b>Current</b>		
Employee Benefits	207,228	224,793
Link Jackpot	266,826	232,527
	<u>474,054</u>	<u>457,320</u>
<b>Non Current</b>		
Employee Benefits	62,105	49,891
<b>15 OTHER</b>		
Insurance Proceeds	176,960	224,667
The Insurance Provision is comprised of proceeds received in relation to initial engineering work on the main club building. The Directors are of the view that the amount received is reasonable and fair.		
<b>16 COMMITMENTS</b>		
<b>Plant and Telephone Rentals</b>		
Plant and Telephone rentals not provided for in the financial statements and payable within one year	-	2,254
One year or later and no later than five years	-	-
	<u>-</u>	<u>2,254</u>
<b>17 NOTES TO THE STATEMENT OF CASH FLOWS</b>		
<b>a Reconciliation of Cash</b>		
For the purpose of the Statement of Cash Flows, cash includes cash on hand, at bank and short term deposits. Cash at the end of the financial year as shown in the Statement of Cash Flows is reconciled to related items in the statement of financial position as follows:		
Cash on Hand	384,223	284,998
Cash at Bank	107,877	117,523
Cash at Bank at Call Investment	363,177	540,508
	<u>855,277</u>	<u>943,029</u>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2016

	2016	2015
	\$	\$
<b>17 NOTES TO THE STATEMENT OF CASH FLOWS (CONT)</b>		
<b>b Net Cash Provided by Operating Activities</b>		
<b>Profit from Ordinary Activities After Income Tax</b>	593,323	434,875
Items Classified as Investing/Financing Activities:		
(Profit)/Loss from Sale of Plant and Equipment	-	-
Non Cash Items		
Decrease Deferred Tax Asset	400	(2,700)
Amortisation	34,858	34,858
Depreciation	757,729	684,113
Hire Purchase Charges	289	1,295
<b>Net Cash Provided by Operating Activities Before Change in Assets and Liabilities</b>	<u>1,386,599</u>	<u>1,152,441</u>

**Change in Assets and Liabilities During the Financial Year**

(Increase)/Decrease in Receivables	(41,562)	(26,612)
(Decrease)/Increase in Leave Provisions	(5,351)	33,333
Increase/(Decrease) in Income Tax Payable	1,567	(19,749)
(Increase)/Decrease in Inventory	(28,806)	(17,135)
(Increase)/Decrease in Other Current Assets	11,477	(17,885)
Increase/(Decrease) in Creditors and Accruals	161,913	111,316
<b>Net Cash Provided by Operating Activities</b>	<u>1,485,837</u>	<u>1,215,709</u>

**18 DIRECTORS REMUNERATION**

Indemnity Insurance Paid on Behalf of Directors	1,583	2,053
Directors Meeting Expenses	6,183	6,393
Directors Training	3,845	3,420
	<u>11,611</u>	<u>11,866</u>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2016

**19 FINANCIAL INSTRUMENTS**

**a Interest Rate Risk**

The Company's exposure to interest rate risk and the effective weighted average interest rate for classes of financial assets and financial liabilities is set out below:

		Weighted Average Interest Rate	Floating Interest Rate	Fixed Interest Rate		Non Interest Bearing	Total
	Note			1 Year or Less	1 to 5 Years		
<b>2016</b>							
<i>Financial Assets</i>							
Cash Assets	6	2.50%	471,054	-	-	384,223	855,277
Receivables	7	0.00%	-	-	-	101,167	101,167
<b>Total Financial Assets</b>			471,054	-	-	485,389	956,443
<i>Financial Liabilities</i>							
Payables	12	0.00%	-	-	-	668,937	668,937
Bank Loan	13	5.10%	174,417	-	2,666,185	-	2,840,602
<b>Total Financial Liabilities</b>			174,417	-	2,666,185	668,937	3,509,539
<b>2015</b>							
<i>Financial Assets</i>							
Cash Assets	6	2.90%	658,031	-	-	284,998	943,029
Receivables	7	0.00%	-	-	-	59,605	59,605
<b>Total Financial Assets</b>			658,031	-	-	344,603	1,002,634
<i>Financial Liabilities</i>							
Payables	12	0.00%	-	-	-	541,324	541,324
Bank Loan	13	6.00%	241,439	-	3,338,146	-	3,579,585
Hire Purchase Liabilities	13	9.00%	-	4,772	-	-	4,772
<b>Total Financial Liabilities</b>			241,439	4,772	3,338,146	541,324	4,125,681

**b Credit Risk**

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount, as disclosed in the statement of financial position and notes to and forming part of the financial statements.

The Company does not have any material credit risk exposure to any single debtor or group of debtors under financial instruments entered into.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2016**

**19 FINANCIAL INSTRUMENTS (CONT)**

**c Net Fair Values**

The carrying amount of financial assets and financial liabilities recorded in the financial statements represents their respective net fair values, determined in accordance with the accounting policies disclosed in Note 1 to the financial statements. No financial assets or financial liabilities are readily traded on organised markets in standardised form.

The aggregate net fair values and carrying amounts of financial assets and the financial liabilities are disclosed in the statement of financial position and in the notes to and forming part of the financial statements.

**20 SUBSEQUENT EVENTS**

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors, to affect significantly the operations of the company, the results of those operations, or the state of affairs of the company in subsequent financial years.

**21 RELATED PARTY TRANSACTIONS**

Since the end of the previous financial year no Director of the company has received or become entitled to receive any benefit by reason of a contract made by the company or a related corporation with the Director or with a firm of which the Director is a member, or with a company in which the Director has a substantial financial interest other than in respect of Mr B B Wilkins, Director of a Taxi Company \$1,192, Mr E R Wild & Mr W E Drury, Directors of Ulladulla Printing Service \$59,666, and Mrs A I Steel, Manager of IMB the Club's Financial Institution.

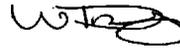
**DIRECTORS' DECLARATION**

In the opinion of the Directors of the Company:

- 1 The financial statements and notes set out on pages 6 to 19 are in accordance with the Corporations Act 2001, including:
  - a) giving a true and fair view of the financial position of the Company as at 30 June 2016 and performance as represented by the results of operations and cash flows, for the year ended on that date; and
  - b) complying with Accounting Standards in Australia and the Corporations Regulations 2001; and
  - c) the financial report also complies with the International Financial Reporting Standards as disclosed in note 1a).
- 2 There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Dated at Ulladulla this 2nd day of September 2016.

Signed in accordance with a resolution of the Directors.



.....  
**W E DRURY: Director  
PRESIDENT**



.....  
**S T LAW: Director  
VICE PRESIDENT**

**INDEPENDENT AUDITORS' REPORT  
TO THE MEMBERS**

**Scope**

We have audited the financial report of the Milton Ulladulla Ex-Servos Club Limited for the financial year ended 30 June 2016 consisting of the Balance Sheet, Statement of Comprehensive Income, Statement of Cash Flows, accompanying notes (1 to 21) and the Directors' Declaration set out on pages 6 to 20. The Company's Directors are responsible for the financial report. We have conducted an independent audit of this financial report in order to express an opinion on it to the members of the Company.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance whether the financial report is free of material misstatement. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report and the evaluation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion as to whether, in all material respects, the financial report is presented fairly in accordance with Accounting Standards and other mandatory professional reporting requirements and statutory requirements in Australia so as to present a view which is consistent with our understanding of the Company's financial position and performance as represented by the results of its operations and cash flows.

The audit opinion expressed in this report has been formed on the above basis.

**Statement of Continued Independence**

The auditor's independence declaration has been provided to the Directors of the Milton Ulladulla ExServos Club Limited and is included on page 5 of the Directors' Report.

**Audit Opinion**

In our opinion, the financial report of the Milton Ulladulla ExServos Club Limited is in accordance with:

- a) the Corporations Act 2001, including:
  - i) giving a true and fair view of the Company's financial position as at 30 June 2016 and of its performance for the year ended on that date; and,
  - ii) complying with Accounting Standards and the Corporations Regulations 2001; and
- b) the financial report complies with International Financial Reporting Standards as disclosed in note 1a).



.....  
**BSP Advisory Group** CHARTERED ACCOUNTANTS



.....  
**M D BURCHER**

Dated at Ulladulla this 2nd day of September 2016

**IMPORTANT INFORMATION FOR CLUB MEMBERS**

This Club is by law required to keep a register containing information that relates to the management and financial administration of the Club including:

1. A list of disclosures, declarations and returns made by the governing body and employees of the Club.
2. The salary bands of the Club's top executives.
3. Details of the overseas travel made by the governing body and employees of the Club.
4. Details of loans given by the Club to employees.
5. Details of certain contracts executed by the Club.
6. Salary details of Club employees who are close relatives of a member of the Club's governing body or a top executive.
7. Details of the payments made by the Club for consultant services.
8. Details of legal settlements made by the Club with a member of the governing body or an employee of the Club.
9. Details of legal fees paid by the Club for a member of the governing body or an employee of the Club.
10. The Club's annual gaming machine profit.
11. The amount applied by the Club to community development and support.

AND

The Club must prepare quarterly financial statements for the governing body that incorporate:

1. The Club's profit and loss accounts and trading accounts for the quarter, and
2. A balance sheet as at the end of the quarter.

**Members may view the register or the financial statements  
by written request to the Club.**

The Club's financial statements  
may also be viewed on the Club's website  
[www.ulladullaexservos.com.au](http://www.ulladullaexservos.com.au)

# WHAT IS REAL REWARDS?

The Real Rewards Program is a tiered members' program designed to reward the members of The Milton Ulladulla ExServos Club. Entry into each level is based on Qualification Points earned at the Club.

## WHERE CAN I EARN CLUB POINTS AND QUALIFICATION POINTS?

Use your membership card to earn Club Points and Qualification Points on purchases at:

Café | Sea Salt Restaurant | All bars | Bottle shop | Raffles Bingo | Keno

## WHERE CAN I SPEND MY CLUB POINTS?\*

Use your membership card to spend Club Points at: Reception Café | Sea Salt Restaurant | All Bars | Bottle shop | Kiosk Gift Card Carousel

# PROGRAM LEVELS



\* Terms and Conditions apply

## HOW DO I GET INTO A TIER LEVEL?

Simply use your Milton Ulladulla ExServos Club membership card anywhere in the Club to earn Club Points and Qualification Points. The more you use your card, the more Club Points and Qualification Points you will earn. The number of Qualification Points earned determines the tier level you are placed into.

## HOW DO I KNOW WHICH TIER LEVEL I AM IN?

Simply swipe your membership card at the kiosk or ask any member of our staff.

## WILL SPENDING MY CLUB POINTS AFFECT MY QUALIFICATION POINTS?

No. Members are encouraged to use their Club Points throughout the venue. Spending your Club Points will not affect your qualification at any time.

# REAL REWARDS BENEFITS

BENEFITS	Platinum	Gold	Silver	Bronze	White
Use Membership Card to Earn Points	✓	✓	✓	✓	✓
Members Pricing	✓	✓	✓	✓	✓
Dollar value of points awarded in your birthday month	\$25	\$20	\$15	\$12.50	\$5
Snack & drinks menu	✓	✓	✓	✓	✓
Complimentary drink*	\$17 Per day	\$10.50 Per day	\$7 Per day	\$3.50 Per day	
Points bill payments	✓	✓			
Selected additional offers as determined by the Club	✓	✓	✓	✓	✓
Tiered rewards	✓	✓			
Tier gift	✓	✓			
No points expiry	✓				
Personalised host service	✓	✓	✓	✓	✓
Pay by points discount*	30%	20%	15%	10%	5%
Selected entertainment offers as determined by the Club	✓	✓	✓	✓	✓

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