

# QUICK FACTS ON THE MERGER

## Why are Milton Ulladulla Bowling and ExServos Clubs seeking to merge?

Licensed clubs across NSW operate in an increasingly tough financial environment. They have to compete with many other forms of leisure and entertainment including online options.

As costs rise, clubs must operate more economically while continuing to improve member services and facilities.

Many clubs are struggling to survive under these conditions. ClubsNSW figures show that since 2007, 114 clubs have closed at an average of 11 per year. Hundreds more are expected to face closure in the next few years.

Merging the Milton Ulladulla Bowling and ExServos Clubs makes sound financial sense; instead of two clubs operating separately and duplicating many costs and processes in a highly competitive environment, the amalgamated club would have one Board and management structure.

#### How would it work?

The amalgamated club would manage the Bowling Club and ExServos Club operations. <u>Both</u> current club sites would continue to operate as they do now.

## What about memberships?

Current members of the two clubs would become members of the amalgamated entity.

## What happens to staff?

All staff would be offered similar employment with the amalgamated club.

#### Would the community lose out?

No, the merged club would continue to support the community to the same extent as the two separate clubs, and, in fact, would explore opportunities to increase that support.

#### What happens next?

Members of both clubs will vote on the merger proposal at meetings on Saturday 16 December 2017. You must attend to make your vote count.

Both meetings will be held at Ulladulla Civic Centre, Princes Highway, Ulladulla. Milton Ulladulla Bowling Club Special General Meeting – 10 am Milton Ulladulla ExServos Club General Meeting – 11.30 am.

### Find out more by contacting:

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