

Reach your potential and advertise with the Local Express





2017 WINNER

The Milton Ulladulla ExServos Club

## So what is the Local Express?

The Local Express newsletter is a free fortnightly local news resource, delivered to mailboxes from Manyana-Bendalong to Bawley Point that promotes local sporting and community groups, festivals, live shows, local charities, fundraisers, not-for-profit organisations, and group and individual achievements.

The full colour, 32 page newsletter connects people in the community by providing groups and individuals a wider reach to promote and celebrate achievements in our area. It's all about where you live.

The Local Express is also available for collection at many businesses within the community, including newsagencies and advertiser sites.



# Why Advertise with Us?

The Local Express newsletter is delivered to 7,920 homes from Manyana-Bendalong to Bawley Point, delivering not only local community news, activities and events, but the brand of our advertisers.

Advertisers benefit from:

- Unbeatable exposure to local audiences
- Target a market dedicated to supporting local businesses
- Online exposure via web and social media
- Become a local trusted brand.

## Distribution

The current distribution of the Local Express is 8,500 newsletters.

7,920 newsletters are distributed to the community via Australia Post, including Bawley Point, Bendalong, Berringer Lake, Brooman, Burrill Lake, Conjola, Conjola Park, Croobyar, Conjuring Point, Dolphin Point, Fisherman's Paradise, Kings Point, Kiola, Lake Conjola, Lake Tabourie, Little Forest, Manyana, Milton, Mollymook, Mollymook Beach, Morton, Narrawallee, Termeil, Ulladulla, Woodburn, Woodstock and Yatte Yattab.

Additional points of distribution include:

- Advertiser retailer spaces and office's,
- Ulladulla Newsagency
- Burrill Lake Newsagency
- Mollymook Newsagency
- Milton Library
- the Milton Ulladulla ExServos Club
- Community group meetings
- Sports fields
- Pigeon House Motel
- The Sandbar and Café
- Ulladulla Resource Centre
- Ulladulla Information Centre at the Civic Centre.

Due to the sheer volume of content received, we also offer an online version of the Local Express through FlipSnack which incorporates additional articles and links directly back to advertisers and content providers websites and email addresses.



## **Advertising Rates and Options**

			All rates p	dvertising Rate Card er issue exclude GST. provided in brackets)
Advertisement Size	27 Issues (approx 12 months)	14 Issues (approx 6 months)	7 Issues (approx 3 months)	Spot Rate (depending on availability
One Eighth Page	\$171.52	\$188.68	\$191.25	\$214.41
not included in the exclusive category	(\$188.67)	(\$207.68)	(\$210.38)	(\$235.41)
One Eighth Advertorial				\$171.53
approx 60 words				(\$188.68)
Quarter Page	\$236.59	\$260.25	\$272.08	\$295.74
	(\$260.25)	(\$286.25)	(\$299.29)	(\$325.31)
Quarter Page Advertorial	\$224.76	\$247.24	\$272.08	\$295.74
approx 150 words	\$247.24	\$271.96	(\$299.29)	(\$325.31)
Quarter Page Ad	vertorial available	in Strip and Colur	nn format. See size exa	amples.
Half Page	\$337.99	\$371.79	\$388.69	\$422.49
	(\$371.79)	(\$408.97)	(\$427.56)	(\$464.74)
Half Page Advertorial				\$337.99
approx 400 words				(\$371.79)
Full Page	\$540.78	\$594.86	\$621.90	\$675.98
	(\$594.86)	(\$604.85)	(\$684.09)	(\$743.58)
Premium	Nil	10%	15%	25%
Frequency	Fortnightly	Fortnightly*	Fortnightly*	Fortnightly
Advertorial in addition to advertisement Discount	50% off advertisement	35% off advertisement	25% off advertisement	

\* Rates take effect for Issue 53. 16 July 2018-29 July 2018 release dates. Deadline Date 2 July 2018

\* For 7+ Issue Agreements, Advertisers have the option of moving to every second edition, meaning that they cover approximately a six month period

\*Advertorials must be community interest articles. Subject to approval.

\*Advertisers who book an advertorial in addition to multiple advertisements receive a generous discount

\* Maximum of three advertorial bookings per issue

Please note: Advertisements must be submitted as Press Ready PDF file's with embedded fonts

## **Advertising Size Examples**

One Eighth Page Sample Size		Quarter Page Strip Example Size
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# **Advertising Specifications**

Size	Height	х	Width
One Eighth	67mm	х	99mm
Quarter Page	67mm	х	200mm
Quarter Page Advertorial Column	200m	х	67mm
Half Page	139.5mm	Х	200mm
Full Page	284mm	Х	200mm

Please note: Advertisements must be submitted as Press Ready PDF file's with embedded fonts

# Terms (circle applicable)

Your Name	
Position	
Business Name	
Address	
Suburb	Postcode
Phone	

Either circle your preference below or complete the Booking Request Form

Occurrence Options	27 issues	14 issues	7 issues*	Spot (One Edition)
Advertisement Size	Page	Half Page	Quarter Page	One Eighth
Advertorial Options	Half Page	Quarter Page Strip	Quarter Page Column	One Eighth

#### **Booking Request Form**

Number of Issues Booking:	
Advertising Size:	
Advertorial Size (if any):	
Anv Notes:	

Signed:	Date://
Name (Please Use Block Letters):	
Date:	

\* For 7+ Issue Agreements, Advertisers have the option of moving to every second edition, meaning that they cover approximately a six month period

### **Payment Form**

Please complete the below and we will generate a invoice

Your Name	 	
Business Name	 	
Address	 	
Suburb	 Postcode	
Phone	 	
Email	 	
Amount	 	

Preferred Terms for Monthly Payment or Spot (In Advance) (Please Circle)

Direct Deposit / Direct Debit / Credit Card

#### 1. If by Direct Deposit

Bank	IMB
Branch	Ulladulla
BSB	641800
Account Number	200251148

2. If by Direct Debit (for 7 issue agreements or greater only)

Bank	
BSB	
Account Number	
Account Name	
3. If by Credit Car	(Note: additional fees of up to 2.2% may apply)
Name on Card:	
Card Number:	////
Expiry Date:	/
CCV:	
Please email your	remittance to judy@ulladullaexservos.com.au
Accepted, agreed	and acknowledged on behalf of the Customer
Signed:	Date://
Name (Please Use	Block Letters):
Date:	

### Hear from some of our Advertisers



# William Drury Ulladulla Printing Services

"Ulladulla Printing supports the local express because it's for the community and effective on many fronts."



# Tony Ireland EyeQ Optometrists

"We continue to advertise in the Local Express due to positive feedback from customers."



Karen Bashford South Coast Business and Financial Solutions

"Being delivered to all homes in the area reaches more people than any other form of advertising can."

### **Heart of the Community**



### The Milton Ulladulla ExServos Club is proud to be the 2017 Heart of the Community Award recipient

The Milton Ulladulla ExServos Club is buzzing with excitement after being named the Heart of the Community in the 2017 ClubsNSW Clubs & Community Awards for the production of the Local Express Newsletter.

The Heart of the Community award recognises both individuals and groups who are our 'unsung heroes' in a club or in the broader community for their unique contribution to the community.

Among the finalists were Bankstown Sports Club, Bathurst RSL Club, Kiama Leagues Club and Blacktown Workers Club to name just a few.

The Milton Ulladulla ExServos Club submitted the Local Express newsletter for the ClubsNSW Heart of the Community Awards as the publication encompasses the very definition of providing a unique contribution to benefit the community.

The Local Express provides a free fortnightly local news resource that promotes local sporting and community groups, festivals, live shows, local charities, fundraisers, not-for-profit organisations, and group and individual achievements.

The Club is excited and honoured to be the 2017 recipient of this award. The newsletter would not be possible without the support of the community and our advertisers, past and present.



The Local Express Newsletter is a free community resource produced by the Milton Ulladulla ExServos Club with the support of their advertisers and community groups.

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local express



With fortnightly distribution to every home from Manyana-Bendalong to Bawley Point and a range of advertising sizes available, why not join the great team of community-minded advertisers in the award winning Local Express.

Tara Boyd Publications Coordinator Milton Ulladulla ExServos Club Ph: 4455 1444 E: editor@ulladullalocalexpress.com.au Rob Lutton Marketing Manager Milton Ulladulla ExServos Club Ph: 4455 1444 E: rob@ulladullaexservos.com.au